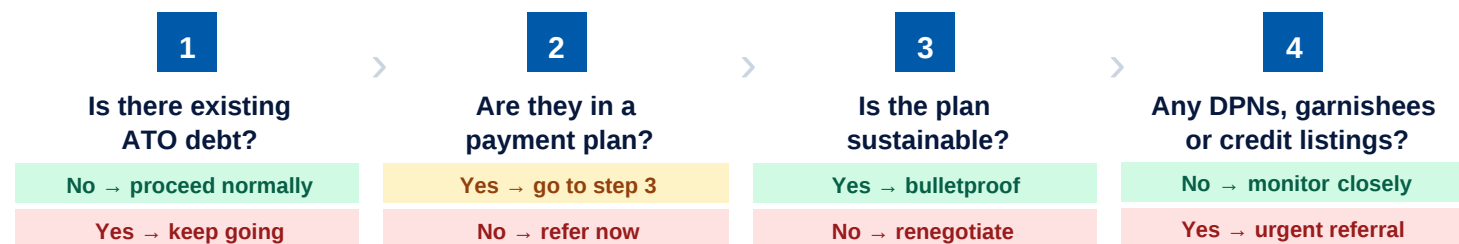


FINANCE BROKER CHEAT SHEET

WHEN TAX DEBT ENTERS THE CONVERSATION

HERE'S WHAT TO ASK



\$54.6B

collectable debt. Two-thirds sitting with SMEs

84k+

DPNs issued FY24–25
↑136% year on year

20–70%

of the debt is typically interest & penalties

~2x

ATO debt has nearly doubled in 5 years & still growing

RED FLAGS TO LISTEN FOR

- "We've been getting letters from the ATO..."
- "Our accountant is handling it."
- "We had a plan but it fell over."
- "We got a Director Penalty Notice."
- "The ATO took money straight from our account."
- "We owe some GST / PAYG / super..."

IF LEFT UNADDRESSED, EXPECT

- Credit default listing with the ATO
- Director Penalty Notices — **personal liability**
- Garnishee notices on bank accounts
- Forced liquidation

The ATO is back in full collection mode.

Over \$54.6B in collectable debt — two-thirds held by SMEs.

The ATO issued **84,000+ DPNs in FY24–25**, a 136% increase on the prior year. Ignoring it is no longer an option.

WHY PARTNER WITH TAX ASSURE

- **12+ years** operating exclusively in tax debt negotiation
- Supporting **thousands of Australian businesses** resolve ATO debt
- **Completely independent.** No conflicts. No challenge to existing advisors.
- Largest TPB-registered specialist tax debt firm in Australia

WHAT TAX ASSURE DOES

- 1 **Halt** all ATO recovery action immediately
- 2 **Negotiate** a sustainable payment plan aligned with real cashflow
- 3 **Recover** interest & penalties — typically 20–70% of the total debt
- 4 **Manage** ongoing compliance to keep clients on track long-term

HOW TO REFER — IT'S SIMPLE

- 1 Contact us with: client name, ATO debt amount, and funding stage
- 2 We conduct a full ATO review at no cost and provide a clear recommendation
- 3 Fixed fee for negotiation · success-based for remission · agreed upfront
- 4 We pay commissions for referrals — including clients you can't assist yourself

GET IN TOUCH

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